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# Sentiment-Based Price Dynamics: Unravelling Market Exuberance and Implications for Asset Pricing

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**Abstract:** *Sentiment-based price dynamics play a crucial role in shaping asset valuations and market behaviour. This paper delves into the realm of investor sentiment and its impact on asset pricing, aiming to unravel the mechanisms behind market exuberance and their implications for asset valuations. Drawing upon the theoretical foundations of behavioural finance, we explore the interplay between sentiment, market narratives, and asset prices. Through a comprehensive analysis, we examine the mechanisms driving sentiment-based price dynamics, including feedback loops and amplification effects. Additionally, we review empirical evidence and case studies to provide insights into the patterns and implications observed in sentiment-driven price movements. We discuss the implications for asset pricing models, market efficiency, and investment strategies, recognizing both the opportunities and challenges they present. Furthermore, we explore the relevance of sentiment analysis in understanding investor behaviour and its potential applications in risk management and investment decision-making. Lastly, we address regulatory and policy implications, highlighting the need for effective measures to manage sentiment-related risks. This paper contributes to a deeper understanding of sentiment-based price dynamics, providing valuable insights for investors, policymakers, and market participants to navigate and comprehend the complexities of asset pricing in sentiment-driven markets.*

**Keywords:** *Investor sentiment, Market exuberance, Asset pricing, Market dynamics, Market narratives, Amplification effects, Rational expectations, Asset valuations, Investor behaviour, Risk management, Investment strategies*

## I. INTRODUCTION

The dynamics of sentiment-based price movements in financial markets have long fascinated researchers and practitioners alike. Investor sentiment, driven by emotions, biases, and market narratives, has a profound influence on asset valuations and market behaviour. Understanding the mechanisms behind sentiment-based price dynamics is crucial for unravelling market exuberance and its implications for asset pricing. This paper aims to shed light on the interplay between investor sentiment, market narratives, and asset prices. We explore the theoretical foundations of behavioural finance and its relevance to asset pricing, emphasizing the role of sentiment in driving deviations from rational expectations. By examining the mechanisms at work in sentiment-based price dynamics, including feedback loops and amplification effects, we seek to uncover the underlying dynamics of market exuberance. Empirical evidence and case studies provide valuable insights into specific instances of sentiment-driven price movements. By reviewing relevant studies, we analyse the patterns observed in sentiment-based price dynamics and their implications for asset valuations. This empirical analysis enhances our understanding of the mechanisms through which investor sentiment influences asset prices and market outcomes. The implications of sentiment-based price dynamics for asset pricing and market efficiency are far-reaching. We evaluate the challenges and opportunities posed by sentiment-driven pricing anomalies, considering their impact on traditional asset pricing models. Additionally, we explore investment strategies and risk management approaches that can incorporate insights from sentiment analysis, aiming to leverage sentiment-based information to improve investment decision-making and risk mitigation. Sentiment analysis methods in finance play a crucial role in understanding investor behaviour and assessing market sentiment. We delve into the realm of sentiment analysis, examining various indicators and techniques that capture and quantify sentiment dynamics. However, we acknowledge the limitations and considerations in interpreting sentiment analysis results, emphasizing the need for a nuanced understanding of sentiment signals. Regulatory and policy implications also come into focus as we consider the risks associated with sentiment-driven price dynamics. We discuss the importance of effective regulation and policy measures to manage excessive market exuberance and potential systemic risks arising from sentiment-driven behaviour. Additionally, we highlight the significance of investor education and market transparency in mitigating sentiment-related risks and promoting market integrity.

This paper aims to deepen our understanding of sentiment-based price dynamics, providing insights into the mechanisms behind market exuberance and its implications for asset pricing. By exploring theoretical foundations, empirical evidence, sentiment analysis, and regulatory implications, we contribute to the broader conversation on investor sentiment and its impact on asset markets. Through this exploration, we equip investors, policymakers, and market participants with valuable knowledge to navigate and comprehend the complexities of sentiment-driven markets.

## II. THEORETICAL FOUNDATIONS

Understanding the theoretical foundations of sentiment-based price dynamics is essential for comprehending the mechanisms through which investor sentiment influences asset prices. Behavioural finance provides a valuable framework for analysing the role of sentiment and its deviations from rational expectations in asset pricing.

### A. Behavioral Finance

Behavioural finance challenges traditional rationality assumptions and explores psychological factors in decision-making. It recognizes bounded rationality and cognitive biases' impact on investor behaviour. Prospect theory explains deviations from rational expectations. Understanding behavioural finance helps unravel sentiment-based price dynamics and their implications for asset pricing. Cognitive biases influence decision-making and can distort asset prices. Behavioural factors are crucial for comprehensive asset pricing models.

### B. Investor Sentiment

Investor sentiment, a psychological construct, plays a significant role in driving sentiment-based price dynamics. It is influenced by emotions, biases, and heuristics. Social influence and herding behaviour shape investor sentiment. Understanding investor sentiment is crucial for comprehending its impact on asset prices and market outcomes. By incorporating investor sentiment into the analysis, we can better understand deviations from rational expectations and the dynamics of sentiment-driven price movements.

### C. Market Narratives

Market narratives have a profound influence on investor sentiment and subsequently shape sentiment-based price dynamics. These narratives are constructed and disseminated through various channels, including media and social media. Dominant market narratives can fuel market exuberance or fear, driving investor behaviour and impacting asset prices. Understanding the power of market narratives helps us grasp how they shape sentiment and contribute to the amplification or reversal of sentiment-driven price movements.

Analysing media coverage and social media sentiment provides insights into the narratives driving market behaviour and their implications for asset pricing.

### D. Prospect Theory

Prospect theory, a key concept in behavioural finance, offers insights into sentiment-based price dynamics. It describes how individuals make decisions under uncertainty and risk. Prospect theory recognizes that individuals exhibit risk aversion for gains but are more risk-seeking for losses, resulting in a convex value function. This theory helps explain deviations from rational expectations in asset pricing, as sentiment-driven price movements are influenced by the emotional response to gains and losses. By incorporating prospect theory into our analysis, we gain a deeper understanding of how investor sentiment and risk preferences impact asset prices.

### E. Limits to Arbitrage

Limits to arbitrage are crucial in understanding sentiment-based price dynamics. These limits refer to the barriers that prevent rational arbitrageurs from correcting mispricing's caused by investor sentiment.

Despite recognizing the deviation of asset prices from fundamentals, arbitrageurs may face constraints such as transaction costs, short-selling restrictions, and limited capital.

These limits can allow sentiment-driven price movements to persist, contributing to market exuberance or undervaluation. By considering the existence and impact of limits to arbitrage, we gain insights into the dynamics of sentiment-based price distortions and their implications for market efficiency.



#### *F. Adaptive Market Hypothesis*

The adaptive market hypothesis provides a framework that integrates rational and behavioural elements in understanding sentiment-based price dynamics. It recognizes that market participants can exhibit both adaptive and non-adaptive behaviours, adapting their strategies based on changing market conditions and learning from past experiences. The adaptive market hypothesis acknowledges that market dynamics can be influenced by investor sentiment, market narratives, and evolving expectations. By incorporating this hypothesis into our analysis, we gain insights into how sentiment interacts with rational decision-making and its implications for asset pricing. It offers a nuanced perspective on the coexistence of different investor types and the dynamic nature of market behaviour. By delving into these theoretical foundations, we establish a framework for comprehending the complexities of sentiment-based price dynamics. This theoretical understanding serves as a basis for further exploration of empirical evidence, sentiment analysis methods, and the implications for asset pricing and market efficiency.

### **III. MECHANISMS OF SENTIMENT-BASED PRICE DYNAMICS**

Sentiment-based price dynamics involve a complex interplay between investor sentiment, investor behaviour, and asset prices. Changes in investor sentiment can have a profound impact on trading behaviour and subsequent price movements. When sentiment is positive, investors may engage in buying frenzies, leading to increased demand and upward price pressure. Conversely, negative sentiment can trigger selling pressures, driving prices downward. These sentiment-driven buying or selling pressures can create imbalances in market liquidity and contribute to price distortions. Feedback loops and amplification effects further enhance the impact of sentiment on price dynamics. Positive feedback loops occur when rising prices fuel optimism and encourage more buying, leading to further price increases. This can result in market exuberance or the formation of speculative bubbles. On the other hand, negative feedback loops can reverse sentiment and trigger rapid price corrections. These feedback loops can amplify the initial sentiment and contribute to heightened market volatility. Sentiment-based price dynamics deviate from the assumptions of rational expectations models. In rational models, asset prices are assumed to reflect all available information and accurately represent their underlying fundamentals. However, sentiment-driven price movements can lead to misalignments between asset prices and their fundamental values. Investor sentiment, influenced by emotions and biases, can cause assets to be overvalued or undervalued, resulting in potential market inefficiencies. Recognizing the deviation from rational expectations is crucial for understanding the implications of sentiment-based price dynamics. It highlights the importance of incorporating behavioural factors in asset pricing models to capture the influence of investor sentiment. By considering the impact of sentiment on price dynamics, we gain a more comprehensive understanding of market behaviour and can better anticipate periods of market exuberance or potential corrections. Understanding the mechanisms of sentiment-based price dynamics allows us to identify patterns, detect potential market imbalances, and make more informed investment decisions. By recognizing the interplay between sentiment, investor behaviour, and asset prices, we can navigate the complexities of sentiment-driven markets and evaluate the implications for market efficiency and the allocation of resources. Overall, comprehending these mechanisms enhances our ability to interpret and respond to sentiment-based price movements in financial markets.

### **IV. EMPIRICAL EVIDENCE AND CASE STUDIES**

Empirical evidence plays a crucial role in understanding sentiment-based price dynamics. Through rigorous analysis and statistical methodologies, researchers have explored the relationship between investor sentiment and asset prices. These empirical studies provide valuable insights into the patterns and dynamics of sentiment-driven price movements.

Researchers have examined various sentiment indicators, such as surveys, sentiment indices, and social media sentiment analysis, to capture and quantify investor sentiment. These indicators are used to assess the levels of market optimism or pessimism at different stages of the market cycle. By analysing the correlation between these sentiment indicators and subsequent market outcomes, researchers have identified significant relationships between investor sentiment and asset prices.

For example, empirical studies have found that high levels of investor optimism, as reflected in sentiment indicators, are associated with overvalued markets and increased risk of subsequent market corrections. Conversely, excessive pessimism can lead to undervalued markets and potential buying opportunities. These studies highlight the impact of sentiment on asset pricing and the potential misalignments between prices and fundamental values. Case studies further enrich our understanding of sentiment-based price dynamics by examining specific instances in different market conditions. Historical episodes, such as the dot-com bubble of the late 1990s or the housing market bubble in the mid-2000s, offer valuable lessons on how sentiment can drive asset prices to unsustainable levels. These case studies reveal the factors that contributed to the formation and unwinding of sentiment-driven price movements, including investor behaviour, market narratives, and external events.

By analysing empirical evidence and case studies, we gain insights into the mechanisms and implications of sentiment-based price dynamics. We can better understand the relationship between sentiment and asset prices, identify potential market inefficiencies, and assess the risks and opportunities associated with sentiment-driven markets.

It is important to note that empirical studies and case studies have their limitations. They rely on historical data and may not capture all the nuances and complexities of sentiment-based price dynamics. Nonetheless, they provide valuable empirical grounding and real-world examples that help shape our understanding of how sentiment influences asset prices and market outcomes.

In summary, the combination of empirical evidence and case studies offers a comprehensive and nuanced view of sentiment-based price dynamics. By examining these details, we can gain valuable insights into the patterns, drivers, and implications of sentiment-driven price movements, empowering us to make more informed investment decisions in sentiment-driven markets.

## V. IMPLICATIONS FOR ASSET PRICING AND MARKET EFFICIENCY

Understanding the implications of sentiment-based price dynamics is essential for asset pricing models and assessing market efficiency. Sentiment-driven price movements introduce complexities that challenge traditional models based on rational expectations. These implications have significant implications for investors, policymakers, and market participants.

One of the key implications of sentiment-based price dynamics is the deviations from fundamental valuations. Investor sentiment, driven by emotions and biases, can lead to misalignments between asset prices and their underlying intrinsic values. This poses challenges for traditional asset pricing models that assume rational expectations and rely on fundamental analysis. The presence of sentiment-driven mispricing's creates opportunities for profit or exposes investors to potential losses. Recognizing and understanding these deviations can inform investment strategies and risk management approaches.

Market inefficiencies arise from sentiment-driven price dynamics, where prices may not fully reflect all available information. When sentiment becomes a dominant driver of price movements, assets can become overvalued or undervalued relative to their true worth. These market inefficiencies can provide opportunities for arbitrage, where investors can exploit price discrepancies. However, the presence of limits to arbitrage, such as transaction costs, short-selling restrictions, or market frictions, may hinder the correction of mispricings. Recognizing these market inefficiencies is crucial for understanding market behaviour and the potential risks and opportunities they present.

Rational asset pricing models can be enhanced by incorporating sentiment variables. By integrating sentiment into asset pricing models, we gain a more comprehensive understanding of how investor sentiment impacts asset prices and market outcomes. Traditional models can be augmented to better align with observed market dynamics and improve pricing accuracy. This allows for a more nuanced assessment of asset valuations, risk premiums, and expected returns, considering the influence of sentiment-driven price dynamics. Another important implication is the impact on market efficiency. Sentiment-based price dynamics challenge the notion of market efficiency, which asserts that prices fully reflect all available information. In sentiment-driven markets, prices may not always fully reflect all information, as investor sentiment can create mispricings and distort market efficiency. This suggests that market participants do not always fully incorporate rational expectations or react efficiently to new information. Assessing the impact of sentiment-based price dynamics on market efficiency contributes to our understanding of market behaviour and informs investment strategies and decision-making. Recognizing the implications of sentiment-based price dynamics is crucial for investors, policymakers, and market participants. It informs investment decision-making, risk management approaches, and the development of asset pricing models. By navigating the complexities of sentiment-driven markets and understanding the implications for market efficiency, we can make more informed decisions, identify potential opportunities or risks, and contribute to the ongoing discourse on asset pricing and market behaviour in the presence of sentiment-driven price dynamics. Ultimately, a deeper understanding of these implications enhances our ability to navigate and thrive in sentiment-driven markets.

## VI. INVESTOR BEHAVIOUR AND SENTIMENT ANALYSIS

Investor behaviour and sentiment analysis are essential components in understanding sentiment-based price dynamics. Investor behaviour is influenced by cognitive biases, emotions, and risk preferences, which shape their sentiment and decision-making. These factors can be further influenced by market conditions, news events, and social interactions. By analysing investor behaviour, we gain insights into how sentiment is formed and how it impacts asset prices.

Sentiment analysis serves as a powerful tool for quantifying and measuring investor sentiment. Through various techniques such as textual analysis and social media sentiment analysis, sentiment analysis allows us to capture and analyse the collective mood of market participants. It provides valuable insights into sentiment-driven price movements and helps us understand the dynamics of market behaviour.

Market sentiment indicators play a significant role in assessing investor sentiment and market conditions. Indicators such as the CBOE Volatility Index (VIX), put-call ratios, and survey-based sentiment indices provide snapshots of sentiment at specific points in time. They offer valuable signals of market optimism or pessimism and assist in identifying potential turning points or extreme sentiment levels. Incorporating these indicators into investment strategies and risk management approaches enhances decision-making capabilities.

Behavioural biases further contribute to sentiment-driven price dynamics. Biases such as herd behaviour, confirmation bias, and availability bias influence investor sentiment and decision-making. Herd behaviour can amplify sentiment and price movements, leading to market exuberance or excessive pessimism. Confirmation bias can reinforce existing sentiment, while availability bias can distort perceptions of market information. Understanding these biases provides insights into the persistence of sentiment-driven price dynamics and potential market inefficiencies.

By analysing investor behaviour and employing sentiment analysis techniques, we gain a comprehensive understanding of sentiment-based price dynamics. This knowledge allows us to anticipate shifts in sentiment, identify sentiment-driven market trends, and make more informed investment decisions. It also facilitates the development of sentiment-based trading strategies, risk management approaches, and market surveillance tools. Ultimately, investor behaviour and sentiment analysis provide valuable insights into the intricacies of sentiment-driven markets and their implications for asset pricing and market efficiency.

## VII. RISK MANAGEMENT AND INVESTMENT STRATEGIES

Risk management and investment strategies are essential considerations in the context of sentiment-based price dynamics. Sentiment-driven markets introduce unique risks, including increased volatility and the potential for market bubbles or crashes. Effective risk management involves assessing these risks and implementing strategies to mitigate them. Diversification, hedging, and regular risk monitoring are key components of risk management in sentiment-driven environments. Incorporating sentiment indicators and sentiment analysis into risk management frameworks enhances the ability to identify and respond to sentiment-driven risks.

Contrarian strategies offer an approach to capitalize on sentiment-driven mispricings. By going against prevailing sentiment and taking positions opposite to market sentiment, investors aim to profit from the correction of sentiment-driven price movements. However, contrarian strategies come with challenges, such as accurately timing market reversals and managing potential periods of market misalignments.

Momentum strategies, on the other hand, aim to capitalize on the persistence of sentiment-driven price movements. By following trends and riding the wave of sentiment, investors seek to generate profits as sentiment-driven price movements continue. These strategies require careful monitoring and risk management to avoid potential pitfalls, such as late entry or rapid reversals.

Adaptive strategies offer flexibility in responding to changing market sentiment and price dynamics. These strategies dynamically adjust portfolio allocations based on evolving sentiment indicators and sentiment analysis. Incorporating sentiment-based signals into adaptive strategies can enhance their performance in sentiment-driven environments. However, challenges exist in accurately capturing sentiment and ensuring the robustness and reliability of the adaptive strategy.

By combining effective risk management techniques with suitable investment strategies, investors can navigate the complexities of sentiment-based price dynamics. A thoughtful approach that integrates risk management practices and well-designed investment strategies can help capture potential opportunities while mitigating risks in sentiment-driven markets. It is crucial to assess the suitability of different strategies based on market conditions, investor risk tolerance, and objectives.

Overall, risk management and investment strategies in sentiment-driven markets require a nuanced understanding of sentiment-based price dynamics. By integrating effective risk management techniques and adopting suitable investment strategies, investors can aim to optimize returns while managing risks associated with sentiment-driven price movements.

## VIII. REGULATORY AND POLICY IMPLICATIONS

Sentiment-based price dynamics have important regulatory and policy implications that need to be addressed to ensure the stability and fairness of financial markets. Robust market surveillance and monitoring mechanisms are crucial for detecting and addressing excessive market exuberance or sentiment-driven distortions. Timely and accurate data collection and analysis, along with transparency in sentiment-related data and market information, are vital for effective surveillance. Investor protection measures are necessary to safeguard against potential misrepresentations and fraudulent activities in sentiment-driven markets, including investor education and promoting transparency in disclosure requirements.

Market stability considerations involve evaluating the impact of sentiment-driven price dynamics on market stability and systemic risks. It is important to develop mechanisms to address excessive volatility and mitigate potential contagion effects of sentiment-driven market disruptions. Enhancing risk management practices and stress testing frameworks that account for sentiment-related risks can help ensure market stability. Integrating insights from behavioural finance into regulatory frameworks and policies is crucial, as it provides a deeper understanding of investor behaviour, biases, and sentiment-driven market dynamics.

Market fairness and efficiency require striking a balance between market efficiency and the prevention of market abuses in sentiment-driven environments. Regulators should evaluate the impact of sentiment-driven trading strategies on market liquidity and fairness. Regulatory frameworks should encourage fair competition while discouraging market manipulation driven by sentiment. By addressing these regulatory and policy implications, regulators and policymakers can help maintain the integrity and stability of financial markets, promote investor confidence, and foster a fair and efficient marketplace in sentiment-driven environments. Effective regulatory oversight, investor protection measures, and a comprehensive understanding of sentiment-driven dynamics are key to creating a well-functioning and resilient financial system.

## IX. CONCLUSION

Sentiment-based price dynamics play a significant role in shaping financial markets and asset pricing. Understanding the interplay between investor sentiment, market behaviour, and asset prices is crucial for investors, policymakers, and market participants. This paper has explored various aspects related to sentiment-based price dynamics, including theoretical foundations, investor behaviour, sentiment analysis, empirical evidence, and implications for asset pricing and market efficiency. Theoretical foundations, such as behavioural finance and game theory, provide insights into the psychological and strategic factors that drive sentiment-based price dynamics. By considering cognitive biases, emotions, and risk preferences, we can better understand how investor sentiment influences market outcomes. Investor behaviour and sentiment analysis are key components in quantifying and measuring investor sentiment. Analysing market sentiment indicators and sentiment analysis techniques offers valuable insights into the collective mood of market participants. By incorporating sentiment variables into asset pricing models, we can enhance pricing accuracy and capture sentiment-driven price dynamics. Empirical evidence and case studies have provided valuable insights into sentiment-based price dynamics in different market conditions. These studies have explored the relationship between sentiment indicators, investor sentiment, and subsequent asset price movements. They have also shed light on the mechanisms and implications of sentiment-driven price deviations from fundamental valuations. The implications of sentiment-based price dynamics are wide-ranging. They include deviations from fundamental valuations, market inefficiencies, implications for asset pricing models and market efficiency, as well as implications for risk management and investment strategies. Recognizing these implications is crucial for navigating sentiment-driven markets and making informed investment decisions. Regulatory and policy implications arising from sentiment-based price dynamics should be addressed to ensure market stability, investor protection, and market fairness. Effective market surveillance, investor education, and transparency in disclosure requirements are essential to address the challenges associated with sentiment-driven markets. In conclusion, sentiment-based price dynamics are a fascinating area of study with profound implications for financial markets. Understanding investor behaviour, sentiment analysis, and the interplay between sentiment and asset prices provides valuable insights for investors, policymakers, and market participants. By recognizing and incorporating sentiment-based price dynamics into decision-making processes, we can enhance our understanding of market behaviour and strive for more informed and effective investment strategies in sentiment-driven environments.

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